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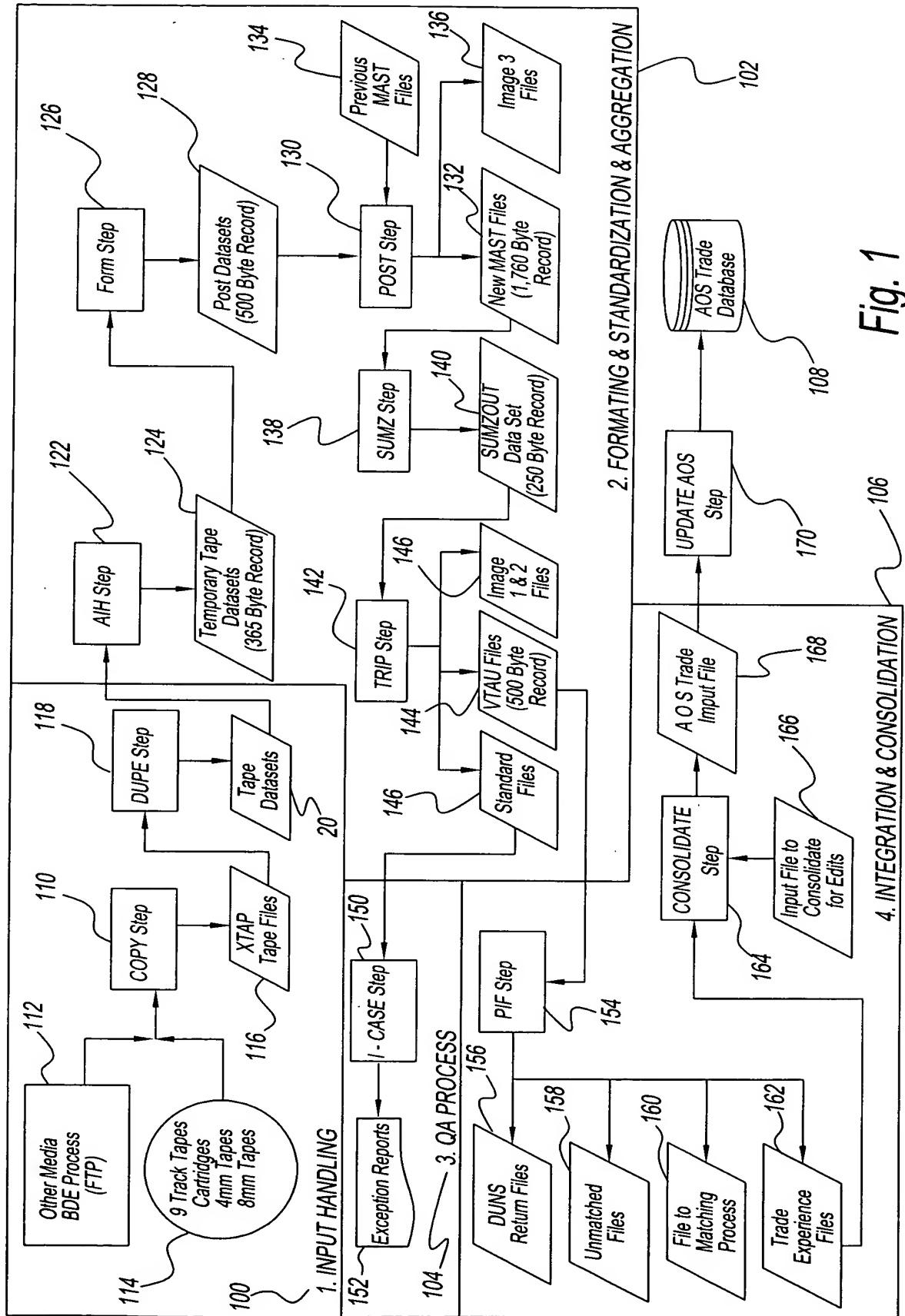


Fig. 1

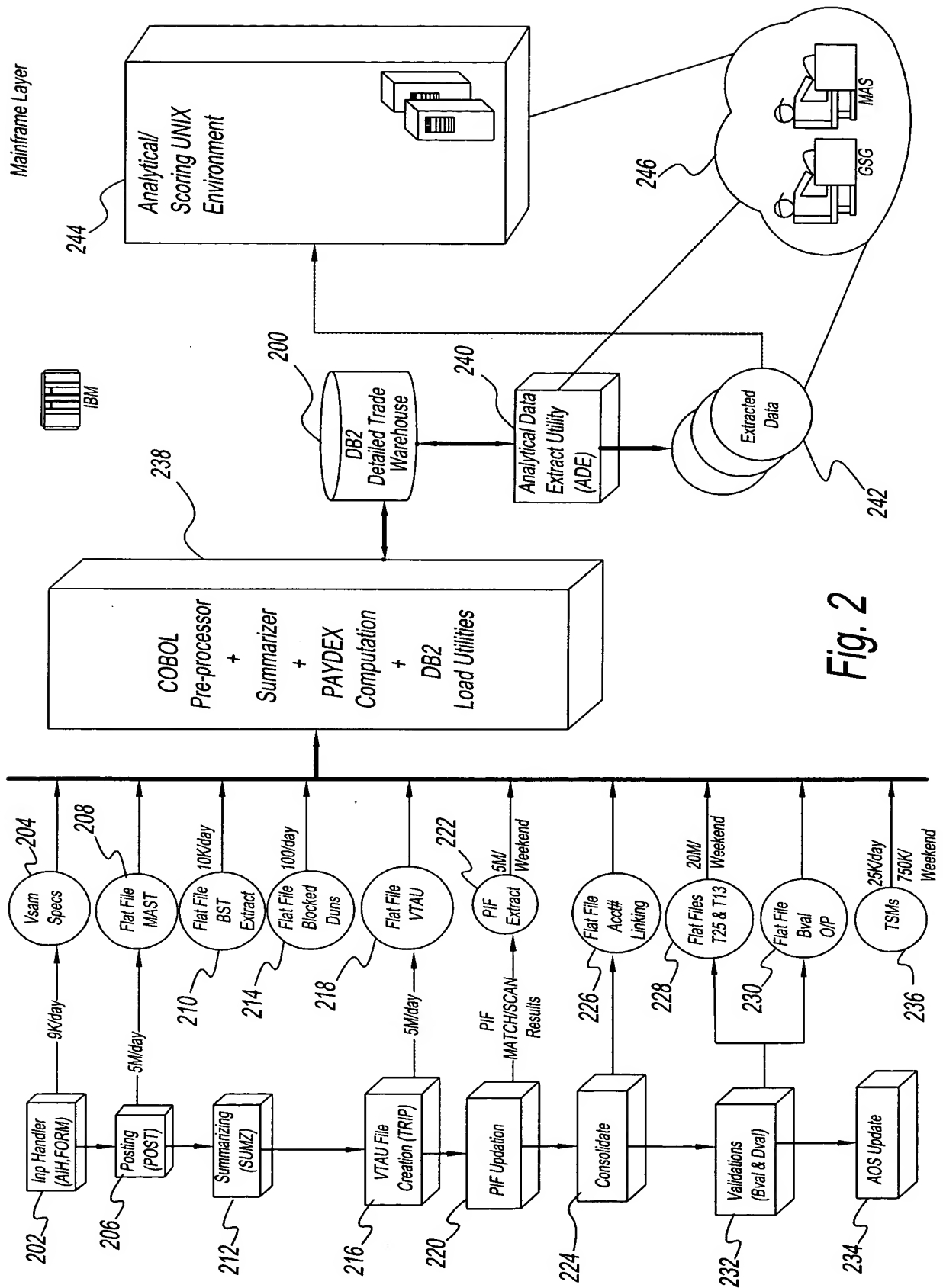


Fig. 2

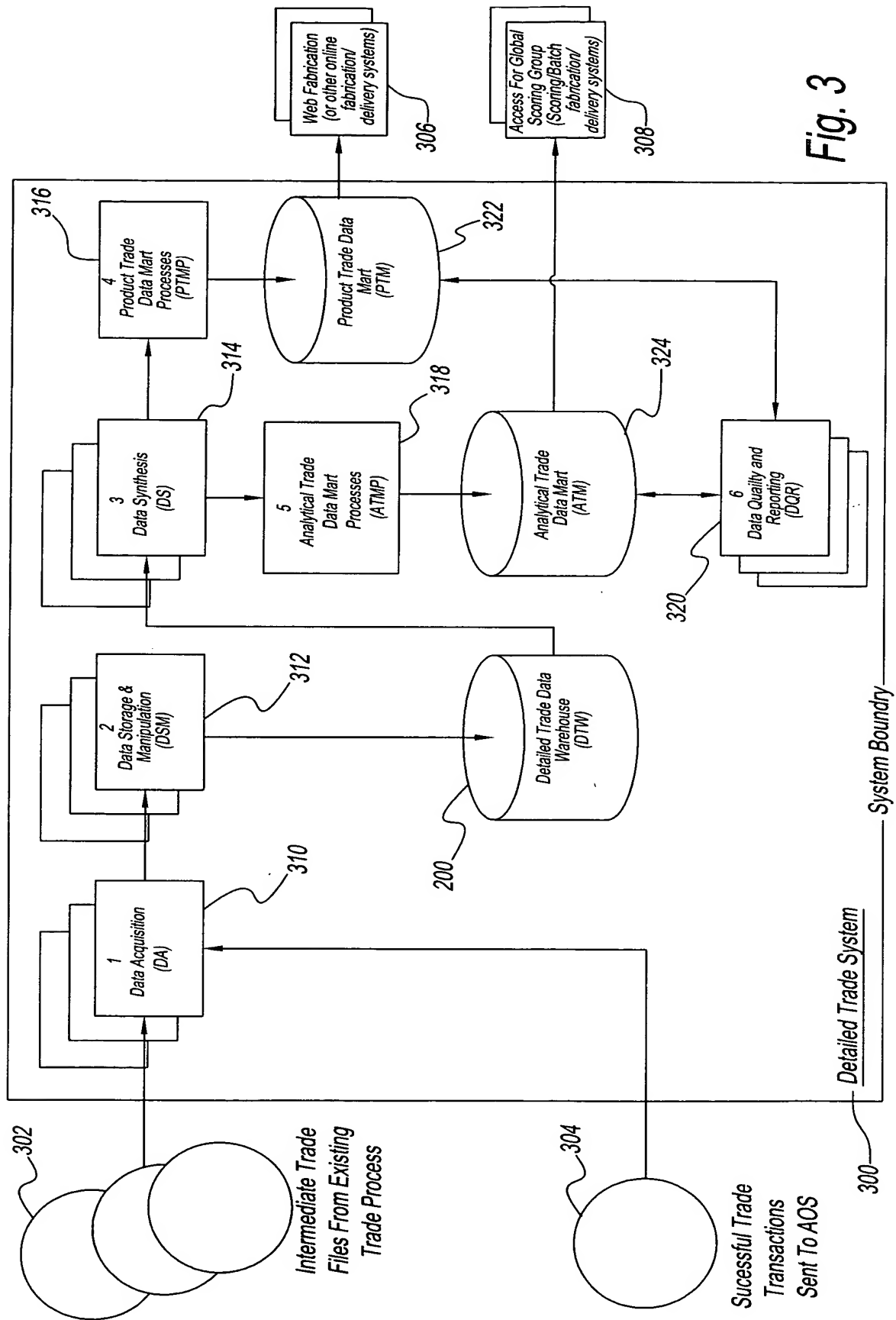


Fig. 3

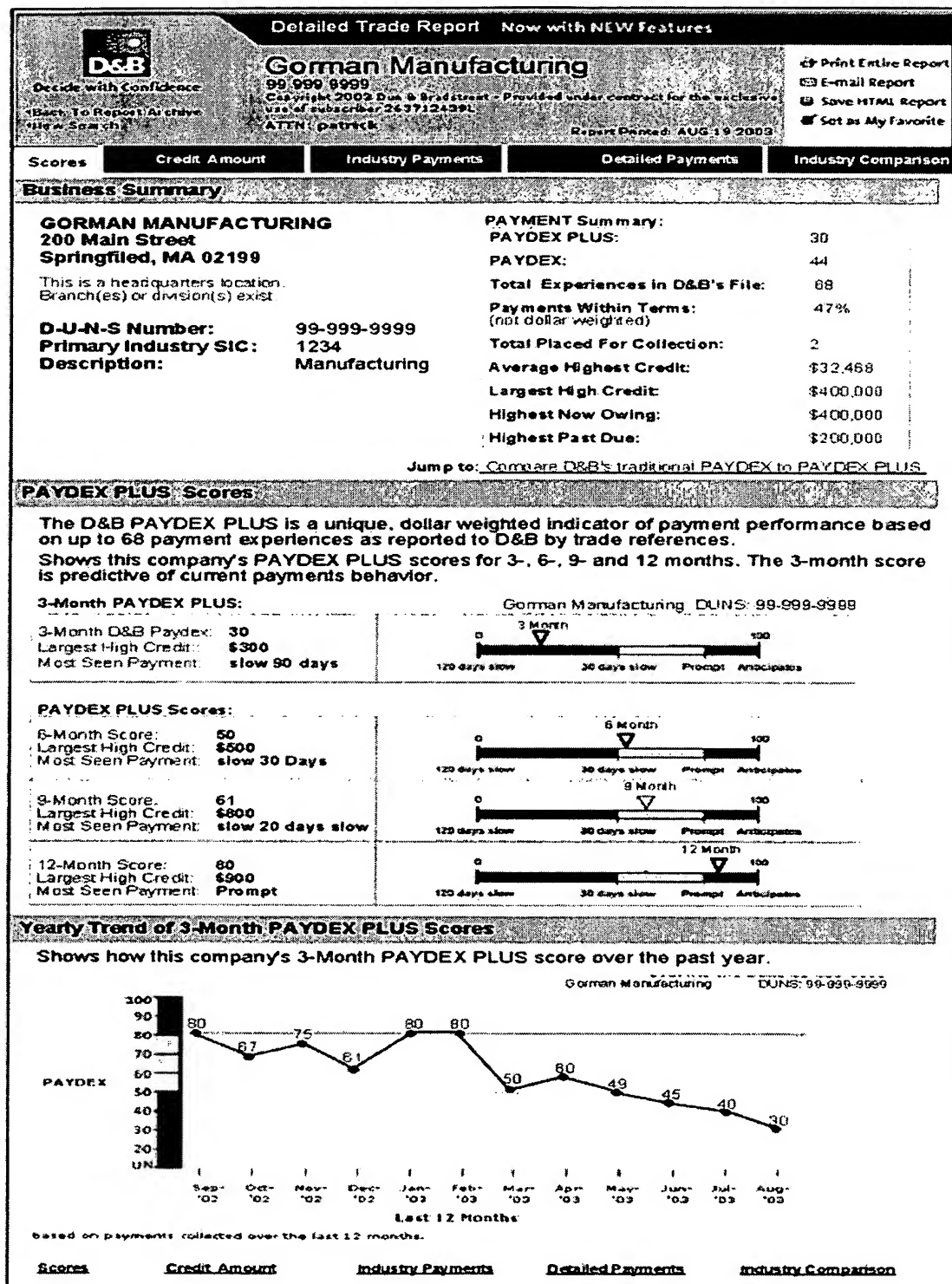


Fig. 4A

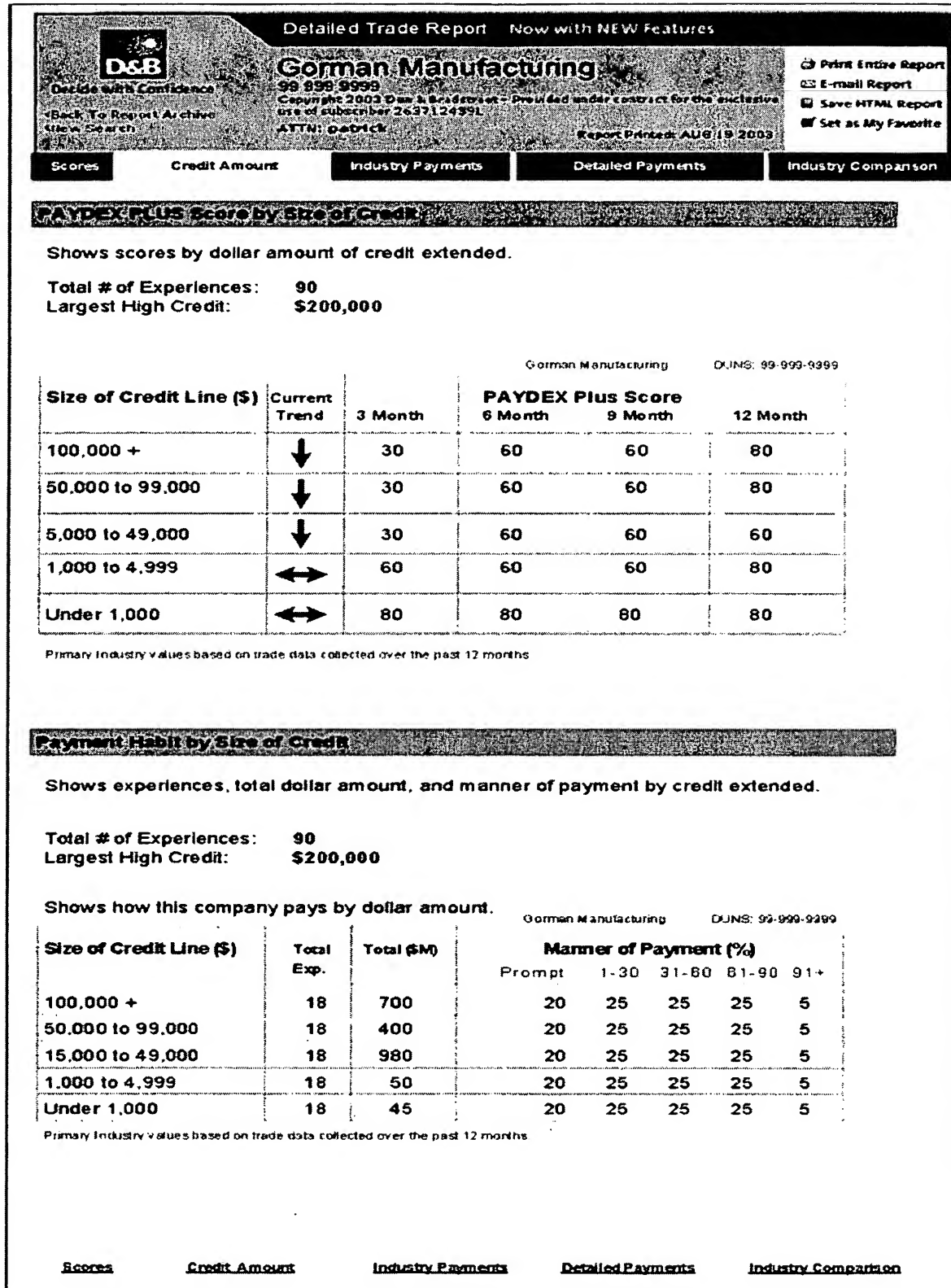


Fig. 4B

<b>Detailed Trade Report</b> Now with NEW Features																																															
<b>Decide with Confidence</b> <a href="#">Back To Report Archive</a> <a href="#">How Search</a>	<div style="text-align: center;"> <b>Gorman Manufacturing</b>            09 090 0000  <small>Copyright 2003 Dun &amp; Bradstreet - Provided under license for the exclusive use of subscriber 9527124396</small>            ATTN: Patrick         </div> <div style="text-align: right;"> <a href="#">Print Entire Report</a>  <a href="#">E-mail Report</a>  <a href="#">Save HTML Report</a>  <a href="#">Set as My Favorite</a> </div> <div style="text-align: right; font-size: small;">           Report Printed: AUG 19 2003         </div>																																														
<a href="#">Scores</a> <a href="#">Credit Amount</a> <a href="#">Industry Payments</a> <a href="#">Detailed Payments</a> <a href="#">Industry Comparison</a>																																															
<b>PAYDEX PLUS by Payment to Industry</b>																																															
<p>Shows how this company pays to industries. <span style="float: right;"><a href="#">Export to Excel Spreadsheet</a></span></p> <p>           Total # of Experiences:    <b>90</b>            Largest High Credit:        <b>\$200,000</b> </p> <p style="text-align: right; font-size: small;">Gorman Manufacturing    DUNS: 99-090-0000</p> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th rowspan="2">Industry</th> <th rowspan="2">Current Trend</th> <th colspan="4">PAYDEX Plus Score</th> </tr> <tr> <th>3 Month</th> <th>6 Month</th> <th>9 Month</th> <th>12 Month</th> </tr> </thead> <tbody> <tr> <td>Nonclassified</td> <td>↓</td> <td>30</td> <td>60</td> <td>60</td> <td>80</td> </tr> <tr> <td>Semiconductor</td> <td>↓</td> <td>30</td> <td>60</td> <td>60</td> <td>80</td> </tr> <tr> <td>Widget</td> <td>↓</td> <td>30</td> <td>60</td> <td>60</td> <td>60</td> </tr> <tr> <td>Steel</td> <td>↔</td> <td>60</td> <td>60</td> <td>60</td> <td>80</td> </tr> <tr> <td>Trucking non-local</td> <td>↔</td> <td>80</td> <td>80</td> <td>80</td> <td>80</td> </tr> <tr> <td>Mining</td> <td>↓</td> <td>30</td> <td>60</td> <td>60</td> <td>80</td> </tr> </tbody> </table> <p style="font-size: x-small;">Primary Industry values based on trade data collected over the past 12 months.</p>		Industry	Current Trend	PAYDEX Plus Score				3 Month	6 Month	9 Month	12 Month	Nonclassified	↓	30	60	60	80	Semiconductor	↓	30	60	60	80	Widget	↓	30	60	60	60	Steel	↔	60	60	60	80	Trucking non-local	↔	80	80	80	80	Mining	↓	30	60	60	80
Industry	Current Trend			PAYDEX Plus Score																																											
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<p>Don't see your industry? You can search for it here. <span style="float: right;"><a href="#">Export to Excel Spreadsheet</a></span></p> <div style="border: 1px solid black; padding: 5px;">           Enter your company's SIC: <input style="width: 100px;" type="text" value="5432"/>    <a href="#">Show this Industry</a> </div> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th rowspan="2">Industry</th> <th rowspan="2">Current Trend</th> <th colspan="4">PAYDEX Plus Score</th> </tr> <tr> <th>3 Month</th> <th>6 Month</th> <th>9 Month</th> <th>12 Month</th> </tr> </thead> <tbody> <tr> <td>Advertising Agency</td> <td>↓</td> <td>30</td> <td>60</td> <td>60</td> <td>80</td> </tr> </tbody> </table> <p style="font-size: x-small;">Primary Industry values based on trade data collected over the past 12 months.</p>		Industry	Current Trend	PAYDEX Plus Score				3 Month	6 Month	9 Month	12 Month	Advertising Agency	↓	30	60	60	80																														
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Fig. 4C

Detailed Trade Report Now with NEW Features

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# Gorman Manufacturing

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## Payment Experiences

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

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Gorman Manufacturing

DUNS: 99-999-9999

Date ▼	12 Month Paying Record	12 Month Largest High Credit	Total Credit	Total Paid	Paid days up to 15 days	Paid days up to 15 days	Paid days up to 15 days	Paid days up to 15 days	Terms of Sale	Date of Last Sale
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	60,000	30,000	30,000	6,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
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06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
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06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
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06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
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06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
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05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
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05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
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06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
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06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
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05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
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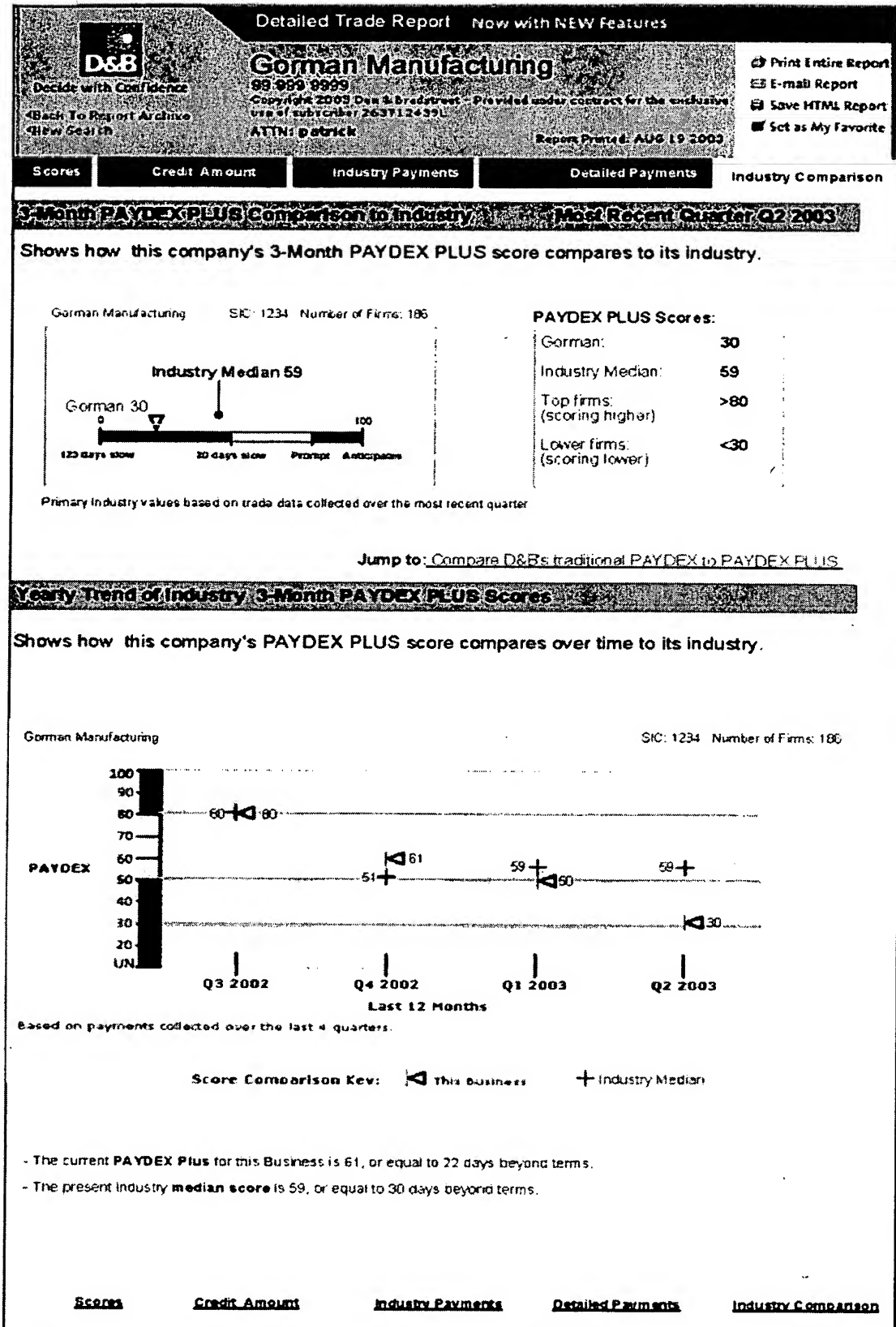


Fig. 4E